

# Applied Commercial Lines™ is a suite of commercial solutions.



**We combined our commercial solutions Indio™ and Applied Policy Works™ to give you Applied Commercial Lines, an end-to-end platform that enables your brokerage to capture risk information, and automate round-trip rate, quote and bind processes within your daily workflows.**

With Applied Commercial Lines you can say goodbye to the paper and time-consuming manual processes. Instead, provide a collaborative, digitized application and policy experience that will keep your current customers happy and renewing, plus more walking through the door.

Applied Commercial Lines enables you to generate submissions faster by allowing you to collect important risk information and then automatically

send it to as many underwriters as you want. This rids you of managing individual submissions and risking E&O situations.

If you're looking for a better commercial lines experience for your team, policyholders and insurers that will also grow your bottom line, Applied Commercial Lines is the solution.

## Allows your brokerage to

- Cut out time spent rekeying data and compiling multiple insurance applications
- Generate comprehensive submissions faster, reduce quote turn-around time and create proposals that win more business
- Gain a view into the workflow and policy details to make more informed, strategic business decisions
- Standardize workflows to eliminate individual methods of processing new business or managing in-force policies, reducing inefficiencies and E&O risks

**“Applied Commercial Lines is the most functional and complete tool for Commercial Lines compared to anything else I have seen on the market.”**

– Gillian Van Kempen, Executive Vice President and Managing Director, Best Buy Insurance



## Core Capabilities

### Standardization for Faster Quotes

Includes questions and dynamic underwriting fields with all submissions and policies. This ensures compliance with CSIO's 43 minimum data set and robust, standardized data collection, enabling more meaningful transactions and sets the stage for real-time quoting with insurers.

### P&C Survey and Issue

Enables you to collect and send detailed underwriting, location, risk and coverage information to as many underwriters as you want. Once a risk is placed, you can track, endorse, renew, cancel or reinstate policies. Full marketing and policy history is stored for solid E&O protection. For Lloyd's of London coverholders and brokers who can issue policies in their offices, you can put together legally binding policies for customers in minutes.

### Commercial Auto

Manages every aspect of your commercial auto fleet, including printing individual or blanket liability pink cards (binder or permanent); issuing Coules, Informco, Robil Form and CSIO Liability cards; creating auto submissions for underwriters; and flowing data in and out of spreadsheets in minutes.

### Extensive Application Library

Provides access to hundreds of insurance applications, including common forms, supplemental insurer applications, custom brokerage applications and questionnaires. Using online digital applications creates a single data capture process and simplifies data mapping to automate application completion.



### Intelligent Activity Tracking

Notifies you when customers log into the Indio platform, fill out information, sign forms, and submit data. Intelligently shows you which changes the client made, so you no longer have to search line by line.

### Collaborative Environment

Grants multiple teammates from your brokerage and your customer's organization access to specific applications for an online collaborative experience. Clients can easily leave comments and questions on any part of an application they are unsure about to help facilitate a streamlined process.

### Renewal Verification

Auto-populates data from the prior year into the new application when creating a renewal packet for customers, alleviating the need to rekey duplicate data year over year. Clients then simply verify which information has remained the same and edit what has changed from the prior year. All your client's verifications and edits are logged in the platform to mitigate your brokerage's error and omissions exposure.

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### Have Questions?

Call 866.899.5120

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